



DES MOINES BASED WEDDING DJS

2027 Wedding DJ Packages

Clear, upfront pricing. Every package includes a pro DJ & MC, sound, dance lighting and microphones. Pick the level of experience you want.

the knot
Best of
Weddings
2026

◆ 13 YEARS DJING WEDDINGS

◆ 350+ WEDDINGS BY DJ JOE

◆ THE KNOT BEST OF WEDDINGS 2026 + 2025

RECEPTION ESSENTIALS

Base DJ Package

DJ · Lights · Speakers · Fun!

\$1,388

Best for: couples who want a great DJ for the reception, without extra bells and whistles.

- ✓ Professional DJ & MC, matched to your event's style
- ✓ Pro speakers & microphone system
- ✓ Dance floor lighting
- ✓ **Up to 6 hours** of reception coverage
- ✓ A Fun and Excited DJ!

+ Add ceremony sound for **\$168**

Your DJ is assigned based on availability and the best fit for your event.

CEREMONY + RECEPTION

Upgraded DJ Package

A higher-quality experience

\$1,900

Best for: Couples who want a more experienced DJ with an upgraded experience

- ✓ Priority for our top DJs on the team*
- ✓ Upgraded speakers, lighting & mic system
- ✓ **Ceremony sound included**
- ✓ Up to 6 hours of reception coverage

*Any of our DJs except DJ Joe. To book Joe, choose the Joe Beatz Package.

OUR BEST EXPERIENCE

CEREMONY + RECEPTION + UPGRADES

Joe Beatz Package

For those who want the best

\$2,400

Best for: couples who want the best, most reliable service we can offer + add-ons

- ✓ **DJ Joe Beatz himself**, guaranteed
- ✓ Upgraded speakers, dance lights & mic system
- ✓ **Ceremony sound included**
- ✓ **Uplighting** inside your venue
- ✓ **Up to 7 hours** of reception coverage (+1 hour)
- ✓ **1 FREE add-on** of your choice (worth up to \$250)

Free add-on can be any add-on except a dance floor.



How "reception coverage" hours work: your clock starts when reception music begins, usually at the start of cocktail hour (or the hour before your grand entrance). A typical day of **5:00 PM cocktail hour to an 11:00 PM last song = 6 hours**.

SIDE BY SIDE

Compare the Packages

	Base \$1,388	Upgraded \$1,900	Joe Beatz \$2,400
Professional DJ & MC	✓	✓✓	✓✓✓
Speakers, dance lights & microphones	Standard	Customized	High - End
Reception coverage	Up to 6 hrs	Up to 6 hrs	Up to 7 hrs
Ceremony sound	+\$168	✓	✓
Uplighting Inside your venue	+\$150	+\$150	✓
Choose your DJ	— Matched for you	✓ Any DJ except Joe	DJ Joe Beatz Guaranteed
Free add-on (up to \$250 value)	—	—	✓

CHOOSE THIS IF...

Base

You're having a reception only, and you just want an affordable, fun, reliable DJ.

CHOOSE THIS IF...

Upgraded

You want ceremony and reception covered By an experienced veteran, and a say in who your DJ is.

CHOOSE THIS IF...

Joe Beatz

You want our most experienced DJ, **advanced lighting**, a longer night, and a bonus add-on like cold sparks or fog.

MAKE IT YOURS

Add-Ons

Add these to any package. Joe Beatz Package couples get one free (dance floor & Photobooth excluded).

Uplighting

Colored LED lights placed around your room's walls to match your wedding colors.

INCLUDED IN UPGRADED & JOE BEATZ

\$150

Cold Sparks (set of 2)

Spark fountains for a showstopping grand entrance or first dance.

VENUE APPROVAL REQUIRED

\$250

Digital Photo Booth

4 hour photo booth session - Includes: Backdrop + Photo booth machine + Attendant

\$500

Smoke Machine

A haze effect that makes the dance lights pop.

VENUE APPROVAL REQUIRED

\$50

Light-Up Foam Sticks

Glowing foam wands for guests to wave on the dance floor.

100 MINIMUM (\$85)

\$0.85 per piece

Disco Ball

Classic sparkle across the dance floor.

\$20

12' × 12' Dance Floor

A dedicated dance floor for venues that don't have one.

\$400

18' × 18' Dance Floor

A larger dance floor for bigger guest lists.

\$550

THE JOE BEATZ PACKAGE

Why Couples Book DJ Joe Beatz

12

YEARS DJING

350+

WEDDINGS

5 Stars

Ratings across all platforms

- **Problems solved before you notice.** Joe has seen it all, so he spots issues early and fixes them quickly and quietly.
- **His "megamix" style.** Joe plays the best 45- 90 seconds of each song and blends smoothly into the next. You hear more of your favorites and the dance floor stays packed.
- **Reads the room.** He watches the dance floor all night and adjusts the music so every guest is having fun.
- **Passion for weddings.** He's professional, prepared, and fun, and one of the most experienced wedding DJs in Iowa and the surrounding areas for his age.

SIMPLE & TRANSPARENT

How Booking Works

1 Check your date

Reach out and we'll confirm availability and talk through your vision.

2 Sign the contract

We'll send a contract that guarantees our services and spells out every detail.

3 Pay 35% deposit

Your deposit **locks in your date**. It's due once the contract is signed.

4 Plan & pay balance

We meet beforehand to finalize everything. The **remaining 65% is due 14 days** before your wedding.



“Words cannot express how much we loved working with Joe / Pro Beatz Entertainment. He made sure we could meet via video before signing anything to ensure he was a good fit for us. He listened to everything we wanted (and didn't) and always double checked with us. Our guests LOVED how interactive he was... — CARSON & KELSEY”

Deposit Cancellation

- **Cancel 90+ days** after your deposit is paid: we refund half (50%) of your deposit. Full refund before 90 days.

Deposit Example

EXAMPLE: UPGRADED PACKAGE (\$1,900)

Deposit to book (35%)	\$665.00
Balance due 14 days before (65%)	\$1,235.00
Total	\$1,900.00

Travel

- **The first 25 miles each way from Des Moines are free.**
- After that, travel is **\$0.85 per mile** (round trip).
- **3+ hour drive (200+ miles)?** We'll send a custom quote that includes a hotel room.

EXAMPLE: VENUE 100 MILES AWAY

Round trip	200 mi
Free miles (25 each way)	- 50 mi
150 mi × \$0.85	
Travel cost	\$127.50

"Thank you for considering Pro Beatz! I like to be as transparent about my pricing as I possibly can, so please ask me anything I may have missed. I believe we're some of the best bang for your buck for a wedding DJ in the Midwest, and I hope you see that value too. I'd love to chat and dive into your wedding DJ vision!"

— Joe Pietz, Owner of Pro Beatz Entertainment

Ready to lock in your date?

Dates are booked first come, first served.

CHECK AVAILABILITY

605.759.4131

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